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POLICY SIMULATION OF THE INTERNATIONAL COFFEE ECONOMY: FINAL REPORT

FAR 252-GP

by Walter C. Labys*

Summary

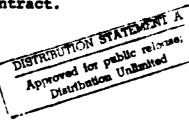
This final report describes the completed research of the coffee policy simulation project. It briefly reviews progress leading to the policy simulation stage, describes the policy simulation procedure itself and presents some simulation results. The report traces research activity that has taken place between August 12 and September 14, 1981, and consists of the following parts: model estimation and testing, model base forecasts, and policy simulation of quota levels. The theoretical specification adopted for the coffee model that provides the basis for the simulations is given in the initial project report: Policy Simulation of the International Coffee Economy: Model Description.

The estimated or empirical model that has been derived from the theoretical model specification is given in the second project report: "Policy Simulation of the International Coffee Economy: Interim Report." Missing from that report are the final variable adjustments to individual equations.

These are listed below incomplete of the underlying statistics

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This research is being funded under a Department of State FY-81 external research contract.





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Of parameter significance, goodness of fit, and autocorrelation. The list of variables employed in the model is given below in Table 1, and equation statistics may be found in Appendix 1.

EXPORTS BY COUNTRY AND REGION

```
BRAZIL:

EXBRAEQ: EQUATION
1>EXBRAEC: EQUATION
1>EXBRAEC: EQUATION
1>AHBRAEC: EQUATION
1>AHBRAEC: EQUATION
1>AHBRAEC: EQUATION
1>AHBRAEC: EQUATION
1>AHBRAEC: EQUATION
1>AHBRAEC: EQUATION
2> + <0.5745945*(AHBRA\1-(<281.225)+<0.559341>*AHBRA\2+<20.6913>* $$£
3>PR1\81)
1>CHBRAEC: AHBRAEC HAS BEEN CORRECTED FOR FIRST-ORDER AUTOCORRELATION)

OBRAEC: EQUATION
1>OBRAEC: EQUATION
1>IEBRAEC: EQUATION
1>EXCOLEQ: HAS BEEN CORRECTED FOR FIRST-ORDER AUTOCORRELATION)

YLDBRA, CONBRA = EXOGENOUS

COLOMBIA:
EXCOLEC: EQUATION
1>EXCOLEC: EQUATION
1>EXCOLEC: EQUATION
1>COCOLEC: EQUATION
1>CONCOL, IECOL = EXOGENOUS

OTHER SOUTH AMERICA:
EXSAMOTHEREC: EQUATION
1>EXSAMOTHEREC: EQUATION
1>COSAMOTHEREC: EQUATION
1>COSAMOTHEREC: EQUATION
1>CONSAMOTHERE: EXOGENOUS

CONSAMOTHERE: EXOGENOUS
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AFRICA:

EXAFREQ: EQUATION 1>EXAFR=QAFR-CONAFR-(IEAFR-IEAFR\1)

OAFR2EQ: EQUATION |>OAFR= <-3007.58> + <0.990399>*OAFR\1 + <31.4871>* && 2>(((PR1\8+PR1\9+PR1\10)/3)) + <30\3.99>*DAFR

CONAFR, IEAFR = EXOGENOUS

NORTH AMERICA:

EXNAMEQ: EQUATION 1>EXNAM-QNAM-CONNAM-(IENAM-IENAM\1)

ONAMEQ: EQUATION 1>QNAM= <2112.55> + <0.708054>*QNAM\1 + <20.5825>*PR1\1 && 2> + <1185.16>*DNAM

CONNAM, IENAM = EXOGENOUS

ASIA AND OCEANIA:

EXASIASOCEEQ: EQUATION 1>EXASIASOCE-QASIASOCE-CONASIASOCE-(IEASIASOCE-IEASIASOCE\1)

QASIASOCEEQ: EQUATION
1>QASIASOCE= <-60.7836> + <0.972497>*QASIASOCE\1 + <11.2852>*PR1\1 \$\$
2> - <0.392518>*(QASIASOCE\1-(<-60.7836>+<0.972497>*QASIASOCE\2+ \$\$
3><11.2852>*PR1\2))
(QASIASOCEEQ HAS BEEN CORRECTED FOR FIRST ORDER AUTOCORRELATION)

CONASIASOCE, IEASIASOCE = EXOGENOUS

WORLD

EXWORLDEQ: EQUATION 1>EXWORLD=EXBRA+EXCOL+EXNAM+EXSAMOTHER+EXAFR+EXASIASOCE

IEPRODTOTEQ: EQUATION 1>IEPROD=IEPRODXBRA+IEBRA

IEPRODXBRA = EXOGENOUS

IMPORTS BY COUNTRY AND REGION

UNITED STATES:

MUS3EQ: EQUATION 1>MUS= <28288.3> - <49.6904>*PR1 - <3.58319>*GNP\$75US + <1.04776>* && 2>(IEUS-IEUS\1)

EUROPE:

MEUREQ: EQUATION 1>MEUR= <2008.35> - <63.2797>*PR1 + <17.8760>*GDP\$75EUR

REST OF WORLD:

MOTHEREQ: EQUATION 1>MOTHER= <166.851> + <4.87825>*GDP\$75EUR + <1176.5/.

WORLD:

MWORLDEQ: EQUATION 1>MWORLD=MUS+MEUR+MOTHER

PRICES

PRIOEQ: EQUATION 1>PRI= + <0.218438>*PRI\1 + <28.5251>* && 2>(((MMORLD\1+MWORLD\2))(IEPROD\1+EXWORLD))) + <18.8667>*DPR

Pleo: EQUATION 1>PI=PRI*CPIUS

PICA76EQ: EQUATION 1>PICA76= <-0.770841> + <1.05888>*P1

PGUATEQ: EQUATION 1>PGUAT= <0.674788> + <1.14411>*P1



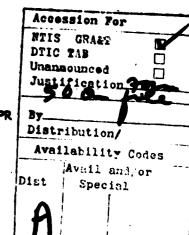


TABLE 1

LIST OF COFFEE MODEL VARIABLES (As utilized in the econometric specification)

Symbol	Identification
	Endogenous
QBRA	Brazil coffee production
OCOT	Colombia coffee production
QSAMOTHER	Other South America coffee production
QAFR	Africa coffee production
QASIA&OCE	Asia and Oceania coffee production
MANQ	North America coffee production
QWORLD	World coffee production
EXBRA	Brazil coffee exports
EXCOL	Colombia coffee exports
EXSAMOTHER	Other South America coffee exports
EXAFR	Africa coffee exports
EXASIA&OCE	Asia and Oceania coffee exports
EXNAM	North America coffee exports
EXWORLD	World coffee exports
CONBRA	Brazil coffee consumption
CONCOL	Colombia coffee consumption
CONSAMOTHER	Other South America coffee consumption
CONAFR	Africa coffee consumption
CONASIAGOCE .	Asia and Oceania coffee consumption
Connam	North America coffee consumption

PICA76

ICO composite indicator price, 1976
Agreement (unweighted average of robustas and other mild arabicas). This

robustas and other mild arabicas). Thi price series may have to be adjusted to reflect the new agreement formula.

PBRICA

Unwashed arabicas price (Brazilian, Santos No 4). This price series needs to be replaced by a better price such as U.S. unit value imports.

PCOL

ICO Colombian mild arabicas price (Colombian Mams). This price series needs to be replaced by a better price such as U.S. unit value imports or Guatemalan prime washed.

PMLA

ICO other mild arabicas price (El Salvador, Central Standard, Guatemalan Prime Washed, Mexico Price Washed).

PRI

U.S. Unit Import Value (Deflated)

for coffee

Pl

U.S. Unit Import Value for Coffee

PGUAT

Guatemala prime washed price

MUS

United States net coffee imports

MEUR

European gross coffee imports

MOTHER

Rest of World gross coffee

MWORLD

World gross coffee imports

IEBRA

Brazil coffee inventory (end of year)

IECOL

Colombia coffee inventory

IESAMOTHER

Other America coffee inventories

IEAFR

Africa coffee inventories

IEASIALOCE

Asia and Oceania coffee inventories

IENAM

North America coffee inventories

IEPRODXBRA

Coffee inventories held by producers

other than Brazil

IEPROD Total producers coffee inventories United States green coffee inventories **IEUS AHBRA** Brazil acreage harvested (ha) Brazil coffee yield (60 kg bags/ha) YLDBRA Inventories accumulated OINV as a result of quota operations Exogenous GNP\$75US GNP in United States at constant market prices GDP\$75EUR GDP in OECD-Europe it constant market prices Time trend variable **x**quota ICA coffee export quota for world or for individual regions **CPIUS** United States Consumer Price Index Dummy variable for PRl based on ICA **DPR** quotas and 1977 member disruption **DIBRA** Dummy variable for extremes in Brazil coffee inventories Dummy variable for United States **RSTUS** reported green coffee roastings **ACCUS** Dummy variable for United States apparent green coffee roastings **DCUS** Dummy variable for extremes in United States coffee roastings DAFR Dummy variable for Africa production cycle DCOL Dummy variable for Colombia production cycle DNAM

Dummy variable for North America

production cycle

DSAMOTHER

Dummy variable for Other South America production cycle

DMI

Dummy variable for extremes in rest of world imports

The testing of the model required that the estimated and actual values of the endogenous variables in the model be reasonably close over the sample period of model estimation, 1960-80. This closeness or accuracy can be measured in a number of ways, the most simple one being the mean average percent error (MAPE):

MAPE =
$$\frac{1}{n} \begin{cases} \frac{1}{E_t - A_t} \\ \frac{E_t - A_t}{A_t} \end{cases} \times 100\%$$

where E_t = estimated value of a variable in time period t, A_t = its actual value, and n = number of time periods. Table 2 shows the MAPE for different versions of the coffee model tested. The final model selected HISTSIM831 shows reasonably good accuracy with less than 10 percent error for most variables. Brazilian exports proved as exception at 19.0 percent, largely because of the model's inability to simmulate erratic government intervention policies.

Table 2

MEAN AVERAGE PERCENT ERROR FOR COFFEE MODEL ENDOGENOUS VARIABLES OVER THE SAMPLE PERIOD 1960-1980

Endogenous	MAPE	MAPE	MAPE 3	MAPE 4	MAPE 5
Variables	Version	L Version	2 Version	3 Version 4	Version 5
QBRA	6.49	6.46	8.49	9.70	9.81
QCOL	3.46	3.18	3.62	4.79	4.83
QNAM	6.94	6.87	7.46	8.13	7.74
QSAMOTHER	4.96	4.64	5.56	6.13	5.85
QAFR	7.91	7.78	8.25	4.53	4.52
QASIALOCE	4.65	4.93 ¹	5.95	7.10	6.64
QWORLD	3.46	3.12	2.75	2.46	2.39
MWORLD	2.45	2.28	2.49	2.85	2.68
MUS	3.99	3.18	3.26	3.50	3.41
MEUR	2.87	2.73	2.84	3.05	2.98
MOTHER	5.57	5.57	5.31	5.31	5.31
IEBRA IEPROD EXBRA	12.14 6.72 14.91	12.75 ¹ 6.96	31.26 12.55 16.06	41.85 16.30 16.71	9.12 4.66 18.98
EXWORLD	7.40	7.19	5.52	4.80	4.77
PR1	10.30	12.08 ²	11.36	10.76	11.07
AHBRA ACCUS PICA76	6.49	6.46 2.52	8.49	9.70	9.81 12.41

¹⁾ Version WED1700 - ARl equations

²⁾ Version Aug20A - PRl equation uses EXWORLD rather than QWORLD

^{*)} Version NEWHIST827 - With new USDA data

^{*)} VersionHISTSIM828 - Coffee@HIST1 with all new equations required by USDA revisions
5) Version HISTSIM831 - Coffee@HIST1 with add

factor for IEBRA

MODEL BASE FORECASTS

Problems of Model Forecasting. To evaluate the impact of the coffee export quota levels over the next five years, a base forecast extending from 1981-1986 had to be prepared. Three problems in particular had to be solved.

First, the exogenous variables in the model such as GNP and CPI had to be forecast over the same period. This was accomplished largely using forecasts in existing data banks, mainly those of Data Resources, Inc. Other exogenous variables to be forecast included consumption and inventories in the producing regions.

Second, the special class of exogenous variables, the dummy variables, had to be extrapolated into the future. This was accomplished by careful analysis of foreseable market conditions, as explained in the next section.

Third, the slight differences between FAO demand data and USDA supply data had to be reconciled in the forecast period to facilitate export quota operations with the model. This was accomplished by equating imports with exports at the world level. A residual adjustment was then made and allocated to other importing regions.

Model Adjustment. The selection of values for the dummy variables in the model followed the perception of foreseeable market conditions. These conditions in turn have been checked with expert opinion so that a realistic model forecast could be proposed. The variables together with their values are reported in Table 3. Below a rationale is presented for each.

Brazil. The unexpected large production of 32,000,000 bags for Brazil in 1981 required that several related variables be adjusted. First, an absolute increment of 5,000,000 bags (QBRA) was added to the model's prediction. Second, crop yields that were predicted exogenously were increased from 9 to 11 bags/hectare for 1981. Brazilian inventories (IEBRA) also were decreased and placed in sales to prevent overaccumulation. Finally, area harvested (AHBRA) as predicted by the model grew too sharply and the area was decreased to make the prediction more realistic.

TABLE 3
EXOGENOUS VARIABLE ADJUSTMENTS
FOR THE FORECAST PERIOD, 1981-86

1981 1982 1983 1984 1985	DAFR 0.500 0.500 0.750 0.750 0.750 0.750	DCOL 0.500 0.500 0.000 0.500 0.500	DCUS 0.000 0.000 0.000 0.000 0.000	0.000 0.000 0.000 0.000 0.000 0.000	DMI 0.000 0.000 0.000 0.000 0.000 0.000	DNAM 0.500 0.500 0.500 0.500 0.500	DPR 0.000 -0.500 0.000 0.000 0.000	DSAMOTHER 0.500 0.500 0.500 0.500 0.500	
1981 1982 1988 1985 1986	\$AHB 0 0 0 -1,000	.000 .000 .000	\$QBRA 5,000.00 0.00 0.00 0.00 0.00	-3,0	EBRA 00.000 0.000 0.000 0.000 0.000	SPR1 -16.000 0.000 0.750 2.000 3.000	-2,00 -2,00 -2,00 -4,00	EUR 0.000 0.000 0.000 0.000 0.000 0.000	

Colombia. The dummy variable reflecting cyclical fluctuations in the coffee tree production cycle <u>DCOL</u> was changed from 0 - 1 variation to 0 - 0.5 variation to reflect the declining influence of this cycle in Colombia.

Africa, South America and North America. The cyclical production dummies were changed from 0 - 1 variation to a constant 0.5 value to reflect the declining influence of this cycle, i.e., <u>DAFR</u>, <u>DNAM</u>, and <u>DSAMOTHER</u>. The increase in the value to 0.750 in later years for Africa reflects the cumulative effect of increased tree plantings on African production.

Europe. Because coffee consumption in Europe is believed to be near saturation level, the model's prediction which did not include this factor were too high and a downward adjustment has been made. See MEUR.

Prices. A dummy variable DPR has been used to account for direct, unusual frost effects on coffee prices. An adjustment is shown in 1982 to reflect the Brazilian frost condition carrying over from 1981.

Base Forecast Validation. Given the above model adjustments, a base forecast has been produced which provides the "most likely" coffee market scenario under free market conditions, i.e., with no international coffee agreement including export quotas in effect during the forecast period. The export quota simulations are then tested with this scenario as the basic market outlook. The base forecast for the major endogenous variables is summarized in Table 4.

Table 4

COFFEE MODEL BASE FORECASTS
1981-1986

	1981	1982	1983	1984	1985	1986
OBRA.SET2 OCOL.SET2 ONAM.SET2 OSAMOTHER.SET OAFR.SET2 QASIA&OCE.SET	33,394.944 14,657.228 14,559.935 12,820.723 18,894.578 19,522.480	18,017.173 15,051.159 13,795.217 3,605.070 18,435.129 9,627.942	25,770.683 14,667.840 13,121.528 3,403.925 18,742.002 9,658.004	24,515.621 15,115.416 12,875.197 3,314.435 19,287.186 9,813.718	25,313.632 14,877.715 12,735.025 3,255.667 20,329.706 9,983.925	27,745.655 15,343.234 12,621.730 3,206.947 21,716.188 10,141.749
	1981	1982 1	983 19	84 198	5 1986	
CONBRA CONCOL CONNAM CONSAMOTHER CONAFR CONASIASOCE	8,500.000 8,6 1,850.000 1,9 3,817.000 3,6 1,559.000 1,5 2,697.000 2,7 2,792.000 2,8	00.000 8,70 00.000 1,95 75.000 3,70 75.000 1,60 40.000 2,85	0.000 8,800 0.000 2,000 0.000 3,725 0.000 1,625 0.000 2,840 0.000 2,900	.000 8,900. .000 2,050. .000 3,750. .000 1,650. .000 2,950.	000 9,000.00 000 2,100.00 000 3,775.00 000 1,675.00 000 3,040.00	00 00 00 00 00 00
	1981	1982	1983	1984	1985	1986
IEBRA IEPRODXBRA IEPROD	19,482.696 28,431.000 47,913.696	14,362.949 28,431.000 42,793.949	17,415.545 28,431.000 45,846.545	19,300.200 28,431.000 47,731.200	21,792.070 28,431.000 50,223.070	26,193.331 28,431.000 54,624.331
	1981	1982	. 1983	1984	1985	1986
EXBRA EXCOL EXNAM EXSAMOTHER EXAFR EXASIASOCE	17,318.197 10,657.228 10,374.935 15,323.578					
	1981	1982	1983	1984	1985	1986
OWORLD EXWORLD MWORLD MUS MEUR MOTHER	94,849.887 760,651.140 63,637.239 619,495.068 134,034.617 310,107.554 1	8,531.691 8,514 65,5158.454 65,5174.8660 3,507.562 1	5,363.982 86 5,363.986 66 5,095.472 11 5,894.074 31 6,612.989 1	4,921.573 8 0,146.918 6 4,194.841 6 4,543.722 3 0,947.266 1	6,495.670 90 0,713.800 60 4,938.711 18 5,256.992 31 1,162.875 11	2,775.502 2,7847.051 5,647.051 8,156.793 6,964.515 1,525.744
	1981 1982	1983	1984 1	985 1986		`
PR1 P1 PICA76	37.938 31.51 102.995 93.00 108.289 97.71	4 42.722 5 136.031 0 143.270	44.385 43 151.922 161 160.096 170	.703 42.15 .862 168.64 .621 177.80	7 2 1	

A typical problem of forecasting with a model is that
the accuracy of the forecasts in a future period cannot be
determined, since actual values are not available for comparison
with forecast values. One approach is to start the forecasts
earlier, to "save" several periods for comparision. The approach
deemed most useful here is to compare the model's forecasts
with some alternative forecasts that could be said to reflect
"expert" judgment. Below such a comparison is made for a
selected set of variables. The source of the alternative
forecasts are unofficial "expert" forecasts by economists
from the World Bank and other institutions.

The pattern of world coffee trade forecast by the model is compared to the expert forecasts in Table 5. The expert production forecasts reflect a growth rate of 1.4 percent from the actual 1980 value. The model forecast of 90,776,000 bags for 1986 compares favorably to the export forecast of 89,943,000 bags. The model forecast in the interim years, however, reflects changing production conditions. For example, the large 1981 and small 1982 production forecasts reflect the Brazilian influence, a bumper crop followed by a frost-induced decline. Other producers catch up in 1983 but relatively lower prices in previous years stall any further production growth until 1985 and 1986.

The model's export forecast of 62,784,000 bags approximates that of the experts at 63,752,000 tons by 1986. The latter reflects a growth rate of 1.2 percent from the 1980 actual value. Fluctuations in intervening years reflect the carryover of production from 1981 to 1982 as well as the other stated production conditions.

Table 5

MODEL FORECAST COMPARISON FOR WORLD PRODUCTION AND EXPORTS 1981-1986

	PRODU	CTION *	EXPORTS *		
	Expert Forecast	Model Forecast	Expert Forecast	Model Forecast	
1980	82,745	78,778	59,850	55,186	
1981	83,903	94,850	60,060	6,0,651	
1982	85,078	78,531	60,783	62,141	
1983	86,269	85,363	61,512	59,721	
1984	87,477	84,921	62,250	60,147	
1985	88,702	86,496	62,997	60,713	
1986	89,943	90,776	63,752	62,784	

^{*000/}bags

Underlying the above world production and export forecasts are those of individual countries and regions. Forecast comparisons for Brazil, Colombia, and Africa are shown in Tables 6, 7, and 8. The model's prediction of Brazilian production conditions reflects the bumper crop and subsequent frost of 1981. By 1985 the model forecasts exceed the experts' forecast; this largely reflects the increasing number of coffee trees in Brazil. The experts forecast is based on a growth rate of 3.7 percent from 1980. Exports, however, are expected to grow more slowly: the experts employed a growth rate of 3.1 percent from 1980. Both the expert forecasts and model forecasts are very similar for 1984, 1985, and 1986. The model does not forecast a greater export level; even though Brazil's production is increasing, world imports are expected to slow down, preventing a higher export level. In addition, Brazilian coffee inventories, determined endogenously, are expected to increase over the forecast period.

The model prediction for Colombia's production grows at about the same rate as the experts. The latter is based on a 1.4 percent growth rate from the 1980 level. However, an annual fluctuation can be perceived because of the cyclical crop production pattern. This same pattern is reflected in Colombia's exports. The growth rate of 1.0 percent suggested in the experts forecasts is less then that of the model. This

increase is based on the assumption of a relative increase in the demand for milds.

The model and expert forecasts for African production and exports are given in Table 8. The expert production forecasts are based on a growth rate of 2.4 percent from 1980 and the export forecasts on 3.1 percent. In both cases, the forecasts are similar by 1986. The model forecasts show more realistically the impact of crop fluctuations on production and exports.

Table 6

MODEL FORECAST COMPARISON FOR BRAZIL PRODUCTION AND EXPORTS 1980-1986

	PRODUCT	ION*	EXI	PORTS*
	Expert Forecast	Model Forecast	Expert Forecast	Model Forecast
1980	20,000	18,069	12,000	13,428
1981	20,740	33,395	12,372	17,318
1982	21,507	18,017	12,755	14,536
1983	22,303	25,771	13,151	14,018
1984	23,128	24,516	13,554	13,831
1985	23,989	25,314	13,979	13,922
1986	24,872	27,746	14,413	14,343

Table 7

MODEL FORECAST COMPARISON FOR COLOMBIA PRODUCTION AND EXPORTS 1981-1986

	PRODUC	PRODUCTION*		TS*
	Expert Forecast	Model Forecast	Expert Forecast	Model Forecast
1980	14,000	13,889	9,750	9,638
1981	14,196	14,657	9,848	10,657
1982	14,395	15,051	9,946	12,121
1983	14,596	14,668	10,045	11,718
1984	14,801	15,115	10,146	12,115
1985	15,008	14,878	10,247	11,828
1986	15,218	15,343	10,349	12,242

Table 8

MODEL FORECAST COMPARISON FOR AFRICA PRODUCTION AND EXPORTS 1981-1986

	PRODU	PRODUCTION*		ORTS*
	Expert Forecast	Model Forecast	Expert Forecast	Model Forecast
1980	19,171	19,392	14,052	14,795
1981	18,950	18,894	15,441	15,324
1982	19,405	18,435	15,920	15,695
1983	19,870	18,742	16,413	15,952
1984	20,347	19,287	16,922	16,447
1985	20,836	20,329	17,446	17,340
1986	21,336	21,716	17,987	18,676

*000/bags

No forecast comparisons appear for the other producing regions in the model, since expert forecasts could not easily be assembled for these regions. The declining values of production and exports for North America reflect the expected continued downward trend in coffee production in this region due to coffee rust problems, the associated high cost of production, and increasing political instability in the major producing countries.

The forecast comparisons for world imports is given in Table 9. The expert forecast is based on a growth rate of 1.2 percent from an estimate of 1980 imports. The model forecast for 1986 is 65,647,000 bags compared to 63,753,000 bags for the expert forecasts. The world import levels reached for 1981 increase only slightly by the end of the forecast period, reflecting the model's assumption of relative saturation of coffee demand in the United States and in Europe.

The final comparison is that of prices. Model forecasts have been prepared for the basic model price, the U.S. unit import value, as well as the Guatemala Prime washed price. Except for 1981 and 1982 the model's prices are above the expert forecast price. The model better reflects the changes in production and exports occuring in response to the Brazilian situation.

Table 9

MODEL FORECAST COMPARISON FOR WORLD IMPORTS*

	Expert Forecast	Model Forecast
1980	62,000	62,372
1981	60,060	63,637
1982	60,783	65,158
1983	61,512	65,092
1984	62,250	64,194
1985	62,997	64,998
1986	63,753	65,647

Table 10

MODEL FORECAST COMPARISON FOR PRICES (Current value, 1981-1986)

	Guatemala Pr	ime Washed	U.S. Unit Import Value	
	Expert Forecast	Model Forecast	Expert Forecast	Model Forecast
1980	164.3	209.2	141.9	182.3
1981	127.3	118.5	109.9	103.0
1982	134.1	107.1	115.8	93.0
1983	147.9	156.3	127.7	136.0
1984	161.6	174.5	134.6	151.9
1985	175.4	185.9	151.5	161.9
1986	189.2	193.6	163.4	168.6

Policy Simulation of Quota Levels

Model Simulation Program. The theoretical specification of the submodel that would predict the impact of alternative quota level and trigger price mechanism policies has been described in the project papers cited earlier, "Model Description" and "Interim Report." The translation of that theory into an effective agreement evaluation submodel has been accomplished by constructing an overall model framework. This framework described in Appendix 2 can be operated interactively with the model using the DRI network. The model equations used for the quota simulation are contained in Appendix 3.

The program featuring the quota simulation framework attempts to maintain coffee prices within the price range specified by the agreement. Block I of the model shown in Appendix 2 decides whether coffee should be placed into stocks or removed from stocks. In the former case, the program advances to Block II of the model and stocks reflecting differences between export levels and quota levels are stored. In the case of higher prices and the need to place stocks on the market, the program advances to Block III of the model. Coffee stocks are liquidated to help move prices within the specified range.

Not included in the Appendix 2 are a set of additional statements and equations that determine changes in revenue resulting from quota operations for the various exporting and importing regions in the model.

Selecting Quota Allocations. To perform simulation analysis with the quota program, it is necessary to establish quota levels for testing and then to allocate them among the exporting countries belonging to the ICA. The quota levels to be analyzed are those reflecting the policy position of the U.S. Government, some 55-56 million bags at the world level.

To allocate these global quotas among countries, either the allocation can be given or it can be generated on the basis of past allocations. The latter approach has been employed initially. The following listing shows the distribution of the basic ICA annual quota of 57,370,000 bags for the crop year 1980/1981 together with the distribution of non-quota exports. Aggregations have been performed such that the regions reported conform to those of the coffee world.

Region	Basic Quota	Non-Quota	Total
Brazil	14.5	0	14.500
Colombia	9.7	0	9.700
North America	10.5	0.780	11.280
Other S. America	2.2	0.163	2.363
Africa	13.2	0.984	14.148
Asia and Oceania	5.0	0.373	5.373
Total (000 bags)			57.364

Here non-quota exports of 2,300,000 bags were allocated according to the percentage distribution of the basic quota

among these four regions. The total export allocations shown in the final column after being converted to percentages provide the basis for the export allocations in the quota program.

A simulation for the period 1982-86 was performed under the assumption that an International Coffee Agreement (ICA) similar to the one currently in effect (export quotas as described in the previous paragraph and a price range of \$1.15-1.55/lb.) is in operation over this period. As shown below, the simulation suggests that the ICA would not be successful in keeping prices within the specified range: the price is below the floor in 1982 and above the ceiling in 1984-86 (the price is within the range in 1983, as it also was in the base simulation). This appears to be because the stocks accumulated in the (unsuccessful) attempt to raise prices in 1982 are exhausted in 1984, the first year of pressure on the ceiling, leaving little in the way of stocks to defend the ceiling in 1985-86.

One point that should be made at this time is that a comparison of projected "free market" export levels (Table 4) with the export quotas used for this simulation shows that Brazil, North America, and South America will likely not be able to meet their quotas 1982-86, while Colombia, Africa and Asia and Oceania could easily exceed theirs. This means that the pattern of inventory accumulation and liquidation simulated by the model may not accurately reflect the actual

pattern. The ICA has provisions regarding the reallocation of export quota shortfalls, and clearly it would be desirable to include an export quota reallocation feature in the next version of the coffee model.

PRICE (PICA76)

Year	Base Forecast	Quota Forecast
1982	\$0.98	\$1.09
1983	1.43	1.55
1984	1.60	1.67
1985	1.71	1.77
1986	1.78	1.82

Appendix 1

Equation Statistics

AHBRAEQ

LEAST SQUARES WITH FIRST-ORDER AUTOCORRELATION CORRECTION

ANNUAL DEPEND	(1961 TO 1980) ENT VARIABLE:	20 OBSERVATIONS AMBRA		
	COEFFICIENT	STD. ERROR	T-STAT	INDÉPENDENT VARIABLE
	281.225	227.5	1.236	CONSTANT
1)	0.559341	0.1301	4.299	AHBRA\1
2)	20.6913	6.896	3.000	PR1\7
	0.474394	0.2763	1.717	RHO

R-BAR SQUARED: 0.9594 DURBIN-WATSON STATISTIC: 1.4323 STANDARD ERROR OF THE REGRESSION: 157.7 NORMALIZED: 0.05739

IEBRAEQ

LEAST' SQUARES WITH FIRST-ORDER AUTOCORRELATION CORRECTION

ANNUAL DEPEND	(1961 TO 1980) ENT VARIABLE:	20 OBSERVATIONS IEBRA		
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE
	-17556.0	2236	-7.853	CONSTANT
1)	0.883839	0.03300	26.78	(IEBRA\1+QBRA)
2)	4490.96	1171	3.835	DIBRA
	0.408299	0.2433	1.678	RHO

R-BAR SQUARED: 0.9901 DURBIN-NATSON STATISTIC: 1.7552 STANDARD ERROR OF THE REGRESSION: 2491 NORMALIZED: 0.06636

QCOLEQ

LEAST SQUARES WITH FIRST-ORDER AUTOCORRELATION CORRECTION

ANNUAL DEPEND	(1961 TO 1980) ENT VARIABLE:	20 OBSERVATI QCOL	OBSERVATIONS L		
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABL	Ε
	-1237.55	408.7	-3.028	CONSTANT	
1)	1.03342	0.06784	15.23	QCOL\1	
2)	11.1456	5.426	2.054	PR1\1	
3)	1437.51	165.8	8.669	DCOL	
	-0.631282	0.2014	-3.135	RHO	

R-BAR SQUARED: 0.9776 DURBIN-WATSON STATISTIC: 1.8176 STANDARD ERROR OF THE REGRESSION: 297.6 NORMALIZED: 0.03313

QSAMOTHEREQ

ORDINARY LEAST SQUARES

ANNUAL()	1961 TO 1980) NT VARIABLE:	20 OBSERVATI QSAMOTHER	ONS	·
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE
	280.026	348.5	0.8034	CONSTANT
1)	0.762773	0.1267	6.018	QSAMOTHER\1
2)	5.70501	3.501	1.629	PR1\1
3)	388.521	122.5	3.170	DSAMOTHER

R-BAR SQUARED: 0.8263 DURBIN-WATSON STATISTIC: 2.0513 STANDARD ERROR OF THE REGRESSION: 236.1 NORMALIZED: 0.07479

ORDINARY LEAST SQUARES

ANNUAL (1960 TO 1980) DEPENDENT VARIABLE:		21 OBSERVATIONS			
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE	
	2112.55	1235	1.710	CONSTANT	
1)	0.708054	0.1185	5.975	QNAM\1 '	
2)	20.5825	12.24	1.682	PR1\1	
3)	1185.16	376.4	3.149	DNAM	
D_RAD	CALADED . 0 914	.7			

QAFR2EQ

ORDINARY LEAST SQUARES

ANNUAL DEPEND	(1960 TO 1980) ENT VARIABLE:	21 OBSERVATIONS QAFR		
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE
	-3007.58	2136	-1.408	CONSTANT
1)	0.990399	0.07940	12.47	QAFR\1
2)	31.4871	14.76	2.133	((PR1\8+PR1\9+PR1\10)/3)
3)	3045.99	295.9	10.30	DAFR
D.DAD	COURDED. U OF	E		

R-BAR SQUARED: 0.9485 DURBIN-WATSON STATISTIC: 1.7811 STANDARD ERROR OF THE REGRESSION: 557.6 NORMALIZED: 0.03045

QASIASOCEEQ

LEAST SQUARES WITH FIRST-ORDER AUTOCORRELATION CORRECTION

ANNUAL (1 DEPENDEN	961 TO 1980) IT VARIABLE:	20 OBSERVAT QASTASOCE	IONS		
	COEFFICIENT	STD. ERROR	T-STA	AT INDEPEN	DENT VARIABLE
	-60.7836	261.2	-0.232	7 CONSTAN	Т
1)	0.972497	0.07706	12.6	2 QASIASO	CE\1
2)	11.2852	5.864	1.92	24 PR1\1	
D DAD CO	-0.392518 NUARED: 0.947	0.2417	-1.62	24 RHO	
DURBIN-K	ATSON STATIST ERROR OF THE	IC: 2.1261	394.2	NORMALIZED:	0.06937

MUS3EQ

ORDINARY LEAST SQUARES

ANNUAL DEPEND	(1960 TO 1980) ENT VARIABLE:	21 OBSERVATI MUS	ONS		
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABL	Æ
	28611.2	874.6	32.71	CONSTANT	
1)	-49.7558	11.72	-4.245	PR1	
2)	-3.84711	0.8095	-4.753	GNP\$75US	
3)	1.03113	0.1713	6.018	IEUS-IEUS\1	
R-BAR	SQUARED: 0.897	0			•

DURBIN-WATSON STATISTIC: 2.0965 STANDARD ERROR OF THE REGRESSION: 786.4 NORMALIZED: 0.03761

MEUREQ

ORDINARY LEAST SQUARES

ANNUAL(1 DEPENDEN	960 TO 1979) IT VARIABLE:) 20 OBSERVATIONS MEUR			
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE	
	2008 - 35	854.6	2.350	CONSTANT	
1)	-63.2797	11.85	-5.341	PR1	
2)	17.8760	0.7094	25.20	GDP\$75EUR	

R-BAR SQUARED: 0.9769 DURBIN-WATSON STATISTIC: 1.8719 STANDARD ERROR OF THE REGRESSION: 834.2 NORMALIZED: 0.03255

MOTHEREQ

ORDINARY LEAST SQUARES

ANNUAL((1960 TO 1979) ENT VARIABLE:	20 OBSERVAT	IONS		
	COEFFICIENT	STD. ERROR	T-STA1	I NDEPEND	ENT VARIABLE
	166.851	552.0	0.3023	CONSTANT	•
1)	4.87825	0.3761	12.97	GDP\$75EU	R
2)	1176.67	419.4	2.806	5 DMI	
R-BAR S DURBIN- STANDAR	SQUARED: 0.903 -WATSON STATIST RD ERROR OF THE	1 IC: 2.0761 REGRESSION:	504.4	NORMALIZED:	0.06927

PR1QEQ

ORDINARY LEAST SQUARES

ANNUAL ((1962 TO 1980) ENT VARIABLE:	19 OBSERVAT	IONS	,
	COEFFICIENT	STD. ERROR	T-STAT	INDEPENDENT VARIABLE
1)	0.218438	0.08613	2.536	PR1\1
2)	28.5251	3.914	7.288	((MWORLD\1+MWORLD\2)/ (IEPROD\1+EXWORLD))
3)	18.8667	2.850	6.620	DPR
R-BAR S DURBIN- STANDAR	SQUARED: 0.922 WATSON STATIST RD ERROR OF THE	1 (RELATIVE IC: 1.5041 REGRESSION:		SQ: 0.9874) RMALIZED: 0.1259

PICA76EQ

ORDINARY LEAST SQUARES

ANNUAL(1960 TO 1980) DEPENDENT VARIABLE: 21 OBSERVATIONS PICA76

> STD. ERROR INDEPENDENT VARIABLE COEFFICIENT T-STAT

-0.770841 3.565 -0.2162 CONSTANT

1) 1.05888 0.04119 25. R-BAR SQUARED: 0.9706 DURBIN-WATSON STATISTIC: 1.7458 STANDARD ERROR OF THE REGRESSION: 9.987 25.71 P1

NORMALIZED: 0.1392

PGUATEQ

ORDINARY LEAST SQUARES

ANNUAL(1960 TO 1979) DEPENDENT VARIABLE: 20 OBSERVATIONS PGUAT

COEFFICIENT STD. ERROR T-STAT INDEPENDENT VARIABLE

0.674788 2.774 0.2433 CONSTANT

1) 1.14411 0.03451 33.16 Pl

R-BAR SQUARED: 0.9830 DURBIN-WATSON STATISTIC: 1.9698 STANDARD ERROR OF THE REGRESSION: 7.597 NORMALIZED: 0.1035

Appendix 2

LOGICAL STRUCTURE FOR OPERATION OF COFFEE MODEL UNDER INTERNATIONAL COFFEE AGREEMENT (ICA) CONTAINING EXPORT QUOTAS AND PRODUCER ACCUMULATION/LIQUIDATION OF STOCKS TO KEEP COFFEE PRICE WITHIN RANGE SPECIFIED BY AGREEMENT

I. Basic Coffee Model Solution

SOLVE (t) COFFEEMODEL

IF Price less than \$1.15 THEN "Export Quotas and Stock Accumulation"

IF Price greater than \$1.55 THEN "Stock Liquidation"

IF \$1.15 \leq Price \leq \$1.55 THEN SOLVE (t+1) COFFEEMODEL

II. "Export Quotas and Stock Accumulation"

QEXWORLD = ICA global export quota (000 bags) = a series
QEX@Region = ICA export quota assigned to each country or
region (000 bags) = a series
QQ = export quota cuts = V(.975,.950,.925,.900)
EXPORTS@Region = QQ*QEX@Region and
QINV@Region = stocks accumulated through quota operation
= QEX@Region-EXPORTS@Region
SOLVE(t) COFFEEMODEL for new EXPORTS@Region
IF \$1.115 < Price < \$1.55 THEN SOLVE(t+1) COFFEEMODEL ELSE
try next QQ and new EXPORTS@Region
IF after all QQ have been tried and \$1.15> Price THEN exit
with message "Quota cuts and stock accumulation are
insufficient to move price into ICA range; this occurs in
year t."

III. "Stock Liquidation"

LQQ = rate of stock liquidation = V(0.1 to 1.0, step 0.1)

EXPORTS@Region = QEX@Region + LQQ*SUM(QINV@Region)

SUM(QINV@Region) = SUM(QINV@Region) - LQQ*SUM(QINV@Region)

(this expression can be negative)

IF SUM(QINV@ALL Regions) > 0 THEN SOLVE (t) COFFEEMODEL with new EXPORTS@Region ELSE exit with message "Liquidation of stocks accumulated under quota operation is insufficient to move price into ICA range; stocks reach 0 in year t."

IF \$1.15 < Price < \$1.55 then SOLVE (t+1) COFFEEMODEL ELSE try next LQQ (eventually SUM(QINV@ALL Regions) will reach 0)

Appendix 3

Model Used for Quota Simulation

```
QCOLEQ: EQUATION
1>QCOL= <-1237.55> + <1.03342>*QCOL\1 + <11.1456>*PR1\1 &&
2> + <1437.51>*DCOL - <0.631282>*(QCOL\1-(<-1237.55>+<1.03342>* &&
3>QCOL\2+<11.1456>*PR1\2+<1437.51>*DCOL\1)
QNAMEQ: EQUATION 1>QNAME <2112.55> + <0.708054>\timesQNAM\1 + <20.5825>\timesPR1\1 && 2> + <1185.16>\timesDNAM
QASIASOCEEQ: EQUATION 1>QASIASOCE <-60.7836> + <0.972497>*QASIASOCE\1 + <11.2852>*PRi\1 && 2> - <0.392518>*(QASIASOCE\1-(<-60.7836>+<0.972497>*QASIASOCE\2+ && 3><11.2852>*PR1\2))
QSAMOTHEREQ: EQUATION 1>QSAMOTHER= <280.026> + <0.762773>*QSAMOTHER1 + <5.70501>*PR1\1 &$ 2> + <388.521>*DSAMOTHER
AHBRAEQ: EQUATION

1>AHBRA= <281.225> + <0.559341>*AHBRA\1 + <20.6913>*PR1\7 &$

2> + <0.474394>*(AHBRA\1-(<281.225>+<0.559341>*AHBRA\2+<20.6913>* &$

3>PR1\8))
OBRAEO: EQUATION I>QBRA=AHBRA*YLDBRA
IEBRAEQ: EQUATION
1>IEBRA= <-17556.0> + <0.883839>*((IEBRA\1+QBRA)) + <4490.96>*DIBRA $42> + <0.408299>*(IEBRA\1-(<-17556.0>+<0.883839>*((IEBRA\2+QBRA\1)) $53>+<4490.96>*DIBRA\1))
QAFR2EQ: EQUATION
I>QAFR= <-3007.58> + <0.990399>*QAFR\1 + <31.4871>* &&
2>(((PR1\8+PR1\9+PR1\10)/3)) + <3045.99>*DAFR
OWORLDEQ: EQUATION 1>QWORLD=QBRA+QCOL+QNAM+QSAMOTHER+QAFR+QASIASOCE
QINVBRAEQ: EQUATION
1>QINVBRA=1F (QBRA-CONBRA-(IEBRA-IEBRA\1)) LEQ QEXBRA THEN QINVBRA\1
2>((QBRA-CONBRA-(IEBRA-IEBRA\1))-QEXBRA)+QINVBRA\1
QINVCOLEQ: EQUATION 1>QINVCOL=IF (QCOL-CONCOL-(IECOL-IECOL\1)) LEQ QEXCOL THEN QINVCOL\1 ELSE && 2>((QCOL-CONCOL-(IECOL\1))-QEXCOL)+QINVCOL\1
QINNAMEQ: EQUATION 1>QINNAM-(IENAM-IENAM/1)) LEQ QEXNAM THEN QINNNAM/1
2>((QNAM-CONNAM-(IENAM-IENAM\1))-QEXNAM)+QINVNAM\1
QINVAFREQ: EQUATION 1>QIMAFR=IF (QAFR-CONAFR-(IEAFR-IEAFR/1)) LEQ QEXAFR THEN QINVAFR/1
2>((QAFR-CONAFR-(IEAFR-IEAFR\1))-QEXAFR)+QINVAFR\1
QINVASIASOCEEQ: EQUATION 1>QINVASIASOCE-IEASIASOCE-IEASIASOCE\1) LEQ
2>OEXASIAGOCE THEN QINVASIAGOCE\1 ELSE &&
3>((QASIAGOCE-CONASIAGOCE-(IEASIAGOCE-IEASIAGOCE\1))-QEXASIAGOCE)+
QINVASIAGOCE\I
```

```
OINVSAMOTHEREQ: EQUATION I>OINVSAMOTHER=IF (QSAMOTHER-CONSAMOTHER-(IESAMOTHER-IESAMOTHER\1)) LEQ 2>OEXSAMOTHER THEN QINVSAMOTHER\1 ELSE && 3>((QSAMOTHER-CONSAMOTHER-(IESAMOTHER-IESAMOTHER\1))-QEXSAMOTHER)+ QINVSAMOTHER\1
EXBRAÇEQ: EQUATION 1>EXBRA=IF (QBRA-CONBRA-(IEBRA-IEBRA\1)) LEQ QEXBRA THEN EXBRA ELSE &&
2>OEXBRA
EXCOLQEQ: EQUATION
1>EXCOL=IF (QCOL-CONCOL-(IECOL-IECOL\1)) LEQ QEXCOL THEN EXCOL ELSE $6
2>QEXCOL
EXSAMOTHERQEQ: EQUATION 1>EXSAMOTHER=IF (QSAMOTHER-CONSAMOTHER-(IESAMOTHER-IESAMOTHER\1)) LEQ && 2>QEXSAMOTHER THEN EXSAMOTHER ELSE QEXSAMOTHER
EXAFRQEQ: EQUATION
1>EXAFR=IF (QAFR-CONAFR-(IEAFR-IEAFR\1)) LEQ QEXAFR THEN EXAFR ELSE &&
2>QEXAFR
EXASIASOCEQEQ: EQUATION
1>EXASIASOCE=IF (QASIASOCE-CONASIASOCE-(IEASIASOCE-IEASIASOCE\1)) LEQ &&
2>QEXASIASOCE THEN EXASIASOCE ELSE QEXASIASOCE
EXWORLDEQ: EQUATION 1>EXWORLD=EXBRA+EXCOL+EXNAM+EXSAMOTHER+EXAFR+EXASIASOCE
EXNAMOEQ: EQUATION
1>EXNAM=1F (QNAM-CONNAM-(IENAM-IENAM/1)) LEQ QEXNAM THEN EXNAM ELSE &&
2>QEXNAM
PRIQEQ: EQUATION
1>PRI= + <0.218438>*PRI\1 + <28.5251>* &&
2>(((MWORLD\1+MWORLD\2))(IEPROD\1+EXWORLD))) + <18.8667>*DPR
MUSCEC: EQUATION 1>MUSEIF (<28288.3>-<49.6904>*PR1-<3.58319>*GNP$75US+<1.04776>*&& 2>(IEUS-IEUS\1)) LEQ AI*EXWORLD THEN MUS ELSE AI*EXWORLD
MEURQEQ: EQUATION
1>MEUR=IF (<2008.35>-<63.2797>*PR1+<17.876>*GDP$75EUR) LEQ &&
2>A2*EXWORLD THEN MEUR ELSE A2*EXWORLD
MOTHEROEQ: EQUATION 1>MOTHER=IF (<166.851>+<4.87825>*GDP$75EUR+<1176.67>*DMI) LEQ && 2>A3*EXWORLD THEN MOTHER ELSE A3*EXWORLD
Pleo: EQUATION
1>PI=PRI*CPIUS
1EPRODTOTEQ: EQUATION
1>1EPROD=1EPRODXBRA+1EBRA
PICA76EQ: EQUATION
1>PICA76= <-0.770841> + <1.05888>*P1
MWORLDEQ: EQUATION 1>MWORLD=MUS+MEUR+MOTHER.
ACCUSEO: EQUATION
1>ACCUS= <26875.5> - <40.0123>*PR1 - <2.89770>*GNP$75US &&
2> + <987.383>*DCUS
OINVTOTEO: EQUATION
1>QINVTOT=QINVBRA+QINVCOL+QINVNAM+QINVSAMOTHER+QINVAFR+QINVAS IASOCE
```

PGUATEO: EQUATION
1>PGUATE <0.674788> + <1.14411>*P1

PBRICAEO: EQUATION
1>PBRICAE <-7.04041> + <1.33736>*P1

PCOLEO: EQUATION
1>PCOLE <6.80259> + <1.13986>*P1

PMLAEO: EQUATION
1>PMLAE <6.76494> + <1.13934>*P1

POTHERMILDEO: EQUATION
1>POTHERMILDE + <1.09966>*P1

PROBUSTAEO: EQUATION
1>PROBUSTAE <-8.60254> + <1.11112>*P1

Routines (Based on Appendix 2) Used for Quota Simulation

```
SOLVE: ROUTINE
0.5>DO FINISHER
1 >SET INT=82 TO 86
2 >ORIGMODEL=COFFEE@QUOTA2
3 >DO START
START: ROUTINE

0.5 > LOOP I DATED @INT BEGIN <INT=!>
0.75 > DISPLAY "SOLVING "::STRING(YEAR(STARTDATE(@INT))),/
1 > SOLVE<WARNINGS=NULL> ORIGMODEL
2 > IF PICA76 LEQ 115 THEN DO LOW975
3 > ELSE GO TO DECIDE1
4 > DECIDE1:IF PICA76 GEO 155 THEN DO SUMINVS01
5 _ ELSE DO FINISHER
  1234555556
                  >END
  DECIDE2: ROUTINE
1>IF PICA76 LEQ 115 THEN DO LOW975
2> ELSE DO FINISHER
 FINISHER: ROUTINE
1>COFFEE@QUOTA2=ORIGMODEL
2>COFFEE@QUOTA2=ORDER(COFFEE@QUOTA2)
3>QEXBRA=14500
4>QEXCOL=9700
5>QEXNAM=11280
6>QEXSAMOTHER=2363
7>QEXAFR=14148
8>QEXASIA6OCE=5373
9>IF SPECIFIED(SUMBALL) THEN DO NEWQINV
  LOW975: ROUTINE
0.05>DO FINISHER
0.1 > LOOP I BY QUOTAS BEGIN
0.2 > I=I*.975
0.3 > END
3 > SOLVE COFFEE@QUOTA2
              > I=1".9">
> END
> SOLVE COFFEE@QUOTA2
> TRACKLOW=V(.975)
> IF PICA76 LEO 115 THEN DO LOW950
> ELSE GO TO DECIDE1
> DECIDE1: IF PICA76 GEO 155 THEN DO SUMINVS01
> ELSE DO FINISHER
```

```
LOW950: ROUTINE
1>DO FINISHER
2>LOOP I BY QUOTAS BEGIN
3> I=I*.95
     3> I=1~95
4> END
5>SOLVE COFFEE@QUOTA2
6> TRACKLOW=V(TRACKLOW, 95)
7>IF PICA76 LEQ 115 THEN DO LOW925
8> ELSE GO TO DECIDE1
9>DECIDE1:IF PICA76 GEQ 155 THEN DO SUMINVS01
0> ELSE DO FINISHER
  10>
LOW925: ROUTINE

1>DO FINISHER

2>LOOP I BY QUOTAS BEGIN

3> I=I**.925

4> END

5>SOLVE COFFEE@QUOTA2

6> TRACKLOW=V(TRACKLOW...925)

7>IF PICA76 LEQ 115 THEN DO LOW900

8> ELSE GO TO DECIDE1

9>DECIDE1:IF PICA76 GEQ 155 THEN DO SUMINVS01

10> ELSE DO FINISHER
 LOW900: ROUTINE
1>DO FINISHER
2> LOOP I BY QUOTAS BEGIN
3> I=In-9
    3> I=1~.9
4> END
5>SOLVE COFFEE@OUOTA2
6> TRACKLOW=V(TRACKLOW, 9)
7>IF PICA76 LEQ 115 THEN &&
8>DISPLAY /,"QUOTA CUTS ARE INSUFFICIENT TO MOVE PRICE INTO ICA RANGE",
 9>ELSE GO TO DECIDE1
  11>DECIDE1:IF PICA76 GEO 155 THEN DO SUMINVS01
12> ELSE DO FINISHER
 DOSUMS: ROUTINE
1>LOOP I BY NLAREAS BEGIN
2>XSUM@! I=SUM OINVII)
3>SUM@! I=SERIES(XSUM@!!)
4>END
NEWOINV: ROUTINE
1>01NVBRA=SUMBBRA
2>01NVCOL=SUMBCOL
3>01NVAM=SUMBNAM
4>01NVSAMOTHER=SUMBSAMOTHER
 5>OINVAFR=SUMBAFR
6>QINVASIABOCE=SUMBASIABOCE
SUMINVS01: ROUTINE
1>00 DOSUMS
2>SUMBERA=SUMBERA*.9
3>SUMBCOL=SUMBCOL*.9
4>SUMBNAM=SUMBNAM*.9
5>SUMBNAM=SUMBNAM*.9
5>SUMBNAM=SUMBNAM*.9
6>SUMBAFR=SUMBNAM*.9
7>SUMBASIASOCE=SUMBNASIASOCE*.9
8>SUMBASIASOCE=SUMBNASIASOCE*.9
8>SUMBALL=(SUMBRA+SUMBCOL+SUMBNAM+SUMBNAM+SUMBNAMFR+SUMBAFR+SUMBNAFR+SUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAMFSUMBNAFR+SUMBNAFR+SUMBNASIASOCE)
9>IF SUMBNALL=(SUMBRA+SUMBNAFR+SUMBNAMFSUMBNAMFSUMBNAMFSUMBNAFR+SUMBNAFR+SUMBNASIASOCE)
10>ELSE DISPLAY /,"QUOTA STOCKS REACH 0",/
11>DO FINISHER
```

```
HIGH01: ROUTINE

1 >COFFEE@QUOTA2=COFFEE@QUOTA2 EXCEPT NL(EXBRAGEQ, EXCOLOGO, EXNAMORO, SE
2 >EXSAMOTHERQEQ, EXAFRQEQ, EXASIASOCEQEQ, QINVBRAEQ, QINVCOLEQ, QINVNAMEQ,
        2.5>OINVSAMOTHEREO, OINVAFREO, OINVASIASOCEEO)
3 > COFFEEQUOTA2=COFFEEQUOTA2 CONCAT NL(EXBRAEQH01, EXCOLEQH01,
5 > EXNAMEQH01, EXSAMOTHEREQH01, EXAFREQH01,
6 > COFFEEQUOTA2=CRDER(COFFEEQUOTA2)
7 > SOLVE COFFEEQUOTA2
8 > TRACKHIGH=V(.1)
9 > IF PICA76 GEO 155 THEN DO SUMINVS03
10 > ELSE DO DECIDE2
  SUMINVS03: ROUTINE

1>SUM@BRA=SUM@BRA*.7

2>SUM@COL=SUM@COL*.7

3>SUM@NAM=SUM@NAM*.7

4>SUM@SAMOTHER=SUM@SAMOTHER*.7

5>SUM@AFR=SUM@AFR*.7

6>SUM@ASIAGOCE=SUM@ASIAGOCE*.7

7>SUM@ALL=(SUM@BRA+SUM@COL+SUM@NAM+SUM@SAMOTHER+SUM@AFR+SUM@ASIAGOCE)

8>IF SUM@ALL GEO 0 THEN DO HIGH03

9>ELSE DISPLAY /,"QUOTA STOCKS REACH 0",/

10>DO FINISHER
HIGH03: ROUTINE
1>COFFEE@QUOTA2=COFFEE@QUOTA2 EXCEPT NL(EXBRAEQH01,EXCOLEQH01,&&
2>EXNAMEOH01,EXSAMOTHEREOH01,EXAFREOH01,EXASIAGOCEEOH01)
3>COFFEE@QUOTA2=COFFEE@QUOTA2 CONCAT NL(EXBRAEQH03,EXCOLEQH03,
4> EXNAMEOH03,EXSAMOTHEREOH03,EXAFREOH03,EXAFREOH03,EXSIAGOCEEOH03)
6>COFFEE@QUOTA2=ORDER(COFFEE@QUOTA2)
7>SOLVE COFFEE@QUOTA2
8>TRACKHIGH=V(TRACKHIGH,.3)
9>IF PICA76 GEQ 155 THEN DO SUMINVS05
10> ELSE DO DECIDE2
 SUMINVS05: ROUTINE

1 > SUM@BRA=SUM@BRA*.5

2 > SUM@COL=SUM@COL*.5

3 > SUM@NAM=SUM@NAM*.5

4 > SUM@SAMOTHER=SUM@SAMOTHER*.5

5 > SUM@AFR=SUM@AFR*.5

6 > SUM@AFR=SUM@AFR*.5

7 > SUM@ALL=(SUM@BRA+SUM@COL+SUM@NAM+SUM@SAMOTHER+SUM@AFR+SUM@ASIASOCE)

8 > IF SUM@ALL GEO 0 THEN DO HIGH05

9 > ELSE DISPLAY/, "QUOTA STOCKS REACH 0",/

10 > DO FINISHER
HIGH05: ROUTINE

1>COFFEE@QUOTA2=COFFEE@QUOTA2 EXCEPT NL(EXBRAEQH03, EXCOLEQH03, &&

2>EXNAMEOH03, EXSAMOTHEREOH03, EXAFREOH03, EXASIAGOCEEQH03, &&

3>COFFEE@QUOTA2=COFFEE@QUOTA2 CONCAT NL(EXBRAEQH05, EXCOLEQH05,

EXNAMEOH05, EXSAMOTHEREOH05, EXAFREQH05, EXASIAGOCEEQH05)

5>COFFEE@QUOTA2=ORDER(COFFEE@QUOTA2)

6>SOLVE COFFEE@QUOTA2

7>TRACXHIGH=V(TRACXHIGH, 5)

8>IF PICA76 GEQ 155 THEN DO SUMINVS07

9> ELSE DO DECIDE2
SUMINVS07: ROUTINE

1>SUMBRA=SUMBRA*.3

2>SUMBON=SUMBRA*.3

4>SUMBON=SUMBONA*.3

5>SUMBON=SUMBONA*.3

5>SUMBONA=SUMBONA*.3

5>SUMBONA=SUMBONA*.3

6>SUMBONA=SUMBONA*.3

7>SUMBONA=SUMBONA*.3

7>SUMBONA=SUMBONA*.5

8>IF SUMBONA SUMBONA*.5

8>IF SUMBONA SUMBONA*.5

9>ELSE DISPLAY /, "QUOTA STOCKS REACH 0",/

10>DO FINISHER
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HIGH07: ROUTINE

1>COFFEE@QUOTA2=COFFEE@QUOTA2 EXCEPT NL(EXBRAEQH05 EXCOLEQH05, $6
2>EXNAMEQH05 EXSAMOTHEREQH05, EXAFREQH05 EXASIACOCEEQH05)
3>COFFEE@QUOTA2=COFFEE@QUOTA2 CONCAT NL(EXBRAEQH07, EXCOLEQH07,
4>
EXNAMEQH07 EXSAMOTHEREQH07, EXAFREQH07, EXAFREQH07,
5>
EXASIACOCEEQH07)
6>COFFEE@QUOTA2=ORDER(COFFEE@QUOTA2)
7>SOLVE COFFEE@QUOTA2
8>TRACKHIGH=V(TRACKHIGH, .7)
9>IF PICA76 GEQ 155 THEN DO SUMINVS09
10>
ELSE DO DECIDE2
  SUMINYSO9: ROUTINE

1>SUMGBRA=SUMGBRA*.001

2>SUMGCOL=SUMGCOL*.001

3>SUMGNAM=SUMGNAM*.001

4>SUMGSAMOTHER=SUMGSAMOTHER*.001

5>SUMGAFR=SUMGAFR*.001

6>SUMGASIASOCE=SUMGASIASOCE*.001

7>SUMGALL=(SUMGBRA+SUMGCOL+SUMGNAM+SB) SIF SUMGALL GEO 100 THEN DO HIGHO9

9>ELSE PRINT SUMGALL
                                                                                                     IAM+SUM@SAMOTHER+SUM@AFR+SUM@ASIASOCE)
HIGH09: ROUTINE

1>COFFEE@OUOTA2=COFFEE@OUOTA2 EXCEPT NL(EXBRAEQH07, EXCOLEQH07, &&

2>EXNAMEOH07, EXSAMOTHEREOH07, EXAFREOH07, EXASIASOCEEQH07)

3>COFFEE@OUOTA2=COFFEE@OUOTA2 CONCAT NL(EXBRAEQH09, EXCOLEQH09,

4> EXNAMEOH09, EXSAMOTHEREQH09, EXAFREQH09,

5> EXASIASOCEEQH09)

6>COFFEE@OUOTA2=ORDER(COFFEE@OUOTA2)

7>SOLVE COFFEE@OUOTA2

8>TRACKHIGH=V(TRACKHIGH, .9)

9>IF PICA76 GEO 155 THEN &&

10>DISPLAY / "QUOTA STOCKS EXHAUSTED BUT PRICE STILL NOT IN ICA RANGE",/

11>PRINT SUMMALL

12>DO FINISHER
   1Õ>
   ?PRINT EXBRAEQH01, EXBRAEQH03, EXBRAEQH05, EXBRAEQH07, EXBRAEQH09
  EXBRAEQHO1: EQUATION
1>EXBRA=IF (QBRA-CONBRA-(IEBRA-IEBRA\1)) LEQ QEXBRA THEN EXBRA ELSE $$
2>QEXBRA+(.1*SUM@BRA)
  EXBRAEQH03: EQUATION
1>EXBRA=IF (QBRA-CONBRA-(IEBRA-IEBRA\1)) LEQ QEXBRA THEN EXBRA ELSE $$
2>QEXBRA+(.3*SUM@BRA)
  EXBRAEQH05: EQUATION
1>EXBRA=IF (QBRA-CONBRA-(&EBRA-IEBRA\1)) LEQ QEXBRA THEN EXBRA ELSE $$
2>QEXBRA+(.5*SUM@BRA)
 EXBRAEQH07: EQUATION
1>EXBRA=1F (QBRA-CONBRA-(1EBRA-1EBRA\1)) LEQ QEXBRA THEN EXBRA ELSE &&
2>QEXBRA+(.7*SUM@BRA)
 EXBRAEQH09: EQUATION
1>EXBRA=1F (QBRA-CONBRA-(1EBRA-1EBRA\1)) LEQ QEXBRA THEN EXBRA ELSE $$
2>QEXBRA+(.999*SUM@BRA)
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